

**ABC-OTS GRANT
LOCAL ENFORCEMENT
GRANT HANDBOOK**

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INTRODUCTION:

This handout outlines requirements for agencies that apply for or receive ABC-OTS Grant for conducting Minor Decoy operations, Shoulder Tap operations, and IMPACT inspections from the Department of Alcoholic Beverage Control (ABC).

Funding agencies (grantees) must administer their grants according to these requirements. Failure to do so may result in the withholding or disallowance of grant payments, the reduction or termination of the grant award, and/or the denial of future grant awards. All grantees must also comply with the terms and conditions of the Standard State Contract (Form STD 15).

HOW TO APPLY:

To apply for a multi-program ABC-OTS Grant, applicants must submit a letter of interest, **maximum of two pages**, signed by the Chief of Police or Sheriff or his/her designee, along with the required attachments.

Letters must be received on or before 5 p.m.: September 15, 2017.

Mail or deliver letters of interest to:

Diana Fouts-Guter, Grant Unit
Department of Alcoholic Beverage Control
3927 Lennane Drive, Suite 100
Sacramento, CA 95834

All letters of interest are date stamped upon receipt at ABC. Letters received after the deadline date will not be eligible for consideration. It is the applicant's responsibility to ensure that the letter is received by ABC prior to the deadline. ABC will not be responsible for late letters due to mistakes or delays of the applicant or the carrier. A postmark is not sufficient. ABC will not accept email or electronic facsimiles (FAX) of the letter.

Letters of interest must address the issues listed in the **Funding Priorities**, listed below.

FUNDING DURATION:

Grantees will be funded for the period of October 1, 2017, or upon federal spending authority (whichever is later) through August 31, 2018.

DRUG-FREE WORKPLACE CERTIFICATION AND NONDISCRIMINATION COMPLIANCE STATEMENT:

Applicant selected for funding will be required to sign these standard State forms as part of the contract with the State.

RESOLUTION FROM GOVERNING BODY:

A resolution is not required from the governing body authorizing the applicant to enter into a contract with the State.

FUNDING PRIORITIES:

The Department of Alcoholic Beverage Control (ABC) will take the following factors into consideration in awarding its ABC-OTS Grants. Therefore, the applicant's letter of interest should respond to the following issues:

1. Office of Traffic Safety's (OTS) Traffic Safety Ranking. A printout from OTS's website depicting your City/County Fatality and Injury Ranking. This information can be found at www.ots.ca.gov. From the home page, click on the "Traffic Safety Data" tab then open "OTS Collision Rankings", enter your jurisdiction (City/County). If your city is not listed please contact OTS (See Exhibit 2 for a sample).
2. Number of licensed retail outlets within applicant's jurisdiction. (Can visit www.abc.ca.gov/datport/SubscrMenu.asp under "Ad-Hoc Reports" for current data).
3. Completed Budget Estimate form (see **Budget Detail** below for information in completing this form).
4. Number of Minor Decoy operations you estimate can take place during the term of the agreement.
5. Number of Shoulder Tap operations you estimate can take place during the term of the agreement.
6. Number of IMPACT inspections you estimate can be conducted during the term of the agreement.

Other Funding Criteria:

The Department will also take the following criteria into consideration when awarding its ABC-OTS Grants:

1. Need for funding, based on previously award grants.
2. ABC will work to ensure Grant funds are spread throughout the state.

PROCESSING GRANT AWARDS

Notification of Grant Award

The following are the sequential steps the Department of Alcoholic Beverage Control will take in processing grant awards:

1. Applicants submit letter of interest to ABC.
2. ABC reviews and ranks.
3. ABC Director makes final funding decision.
4. ABC sends proposed contract documents to Office of Traffic Safety for approval.
5. ABC sends selection notification letter to all applicants, successful and unsuccessful.
6. ABC sends approved contract to grant applicant for signature.
7. ABC signs contract and sends fully executed copy to applicant.

ALLOWABLE COSTS

Grantees shall be reimbursed for direct costs expended in support of this project as indicated below:

Overtime

This grant is intended to be worked solely on overtime. Authorized overtime shall be reimbursed for the time worked on the project at the overtime rate paid to the employee by the local agency as long as the overtime rate is the same as that paid to other employees in the same classification performing comparable duties.

Personnel assigned to the project shall include a minimum of one sworn officer. Overtime for additional, non-sworn personnel may also be reimbursed.

Employee Overtime Benefits

Actual costs of employee overtime benefits.

Travel

The grant requires a maximum of 2 representatives (operational officer and fiscal personnel) to attend a mandatory training session. The training will cover operational requirements and completion of grant reporting documents. Travel expenses must adhere to State regulations.

UNALLOWABLE COSTS

All costs not mentioned above are the responsibility of the local agency and are not reimbursable. This includes administrative overhead/indirect costs, supplies, evidence purchases, equipment, (e.g., body wire equipment) and operating expenses (e.g., buy money) etc. Grantees are responsible for their operating expenses, which will include such items as cameras and "buy" money. Buy money would be the funds used by the decoy (Minor Decoy Operation) to purchase alcoholic beverages or that the decoy provides to the adult who purchases alcoholic beverages for the decoy (Shoulder Tap Operation).

BUDGET DETAIL

The budget is the basis for management, fiscal review, and audit. Project costs must be directly related to the objectives and activities of the project. The budget must be detailed and cover the entire grant period. Include only those items specifically authorized; i.e., salaries, overtime, employee benefits. Travel is pre-set at a maximum of \$1,000. Unspent travel funds will automatically be transferred to the personnel overtime budget.

Grant funds shall not be used to supplant any existing positions or expenditures.

Grantees must submit a proposed budget for this project up to \$25,000 (See Exhibit 1 for sample budget display). Budget proposals must reflect anticipated funds to be used between October 1, 2017 and August 31, 2018.

The budget must detail the number of positions by classification, salary rate, and percentage of time to be assigned to the project, and total salary costs for the grant period.

Overtime costs shall include an estimated number of hours by classification, overtime salary rate, and total overtime costs for the grant period.

CLAIMS FOR REIMBURSEMENT

Grantees shall submit invoices on a bi-monthly basis to receive payments from the State. The invoices shall be in the format specified by the State.

RECORDS

Grantees shall maintain detailed records to substantiate the amounts claimed for reimbursement. These records (time sheets, payroll records, accounting reports, daily activity reports, etc.) must be maintained for a period of three years from the date of receipt of the final payment for the grant period and must be made available for review by the State upon request.

Grantees shall refund to the State any amounts claimed for reimbursement and paid to grantees disallowed by the State after audit of the records maintained by grantees.

IMPLEMENTATION AND CONTROL OF APPROVED PROJECTS

Effective Date

The contract will show an effective date. Claims for reimbursement may be made only for costs incurred subsequent to that date. No reimbursement will be provided for expenses incurred prior to the effective date or after the project period ending date.

Project Director Responsibilities:

The Project Director is responsible for establishing operating procedures and controls which will ensure adequate administration of the project in accordance with the terms of the contract. The Project Director should:

1. Attempt to expend all awarded funds
2. Ensure all Grant Goals and Objectives are met before the conclusion of the Grant
3. Notify ABC Grant Unit immediately if any of the awarded funds will not be utilized
4. Monitor time frames as outline in the contract
5. Maintain costs
6. Maintain adequate records for validation of project progress and accountability for all funds expended on the project
7. Ensure Submission of required project reports, billing and final report
8. Conduct project evaluation
9. Ensure that the program has the support of the local prosecutor. Experience has shown that the Minor Decoy/Shoulder Tap Programs work best when it has the strong support of the local prosecutor.
10. Coordinate to Host a minimum of one (1) LEAD (Licensee Education on Alcohol and Drugs) classes for ABC licensees located within the grantees jurisdiction during the term of the agreement. The grant agency must provide the location and distribute letters/flyers with training dates/times to retail establishments. Training will be provided by ABC's /LEAD Unit.
11. Issue press releases as follows:
 - (a) To announce the start of the program;
 - (b) At the conclusion of each Minor Decoy operation to announce the number of licensed premises who sold to the minor decoy;
 - (c) At the conclusion of each Shoulder Tap operation to announce the number of adults arrested for purchasing alcoholic beverages to the minor decoy.
 - (d) Agencies can elect to issue one press release per month with information pertaining to all combined operations.

NOTE: ABC can assist in preparing a press release to each of the agencies with the resources of our Public Information Officer.

ABC Responsibility

ABC has the responsibility and authority to review and evaluate each project as deemed necessary. Such review and evaluation will be made to assist the grantee to understand and comply with the required procedures and to gain maximum benefits from the funds expended. Grantees should promptly notify their ABC Project Coordinator concerning any changes or problems that arise.

Liaison with Other Agencies

ABC encourages meetings between agencies having similar projects in operation for the purpose of coordinating related activities. The ABC will be glad to assist in coordinating such meetings and to provide any information required.

Revision of Projects

Any revision requires prior approval of ABC. Documentation pertaining to requested project revisions must be submitted to and received by the ABC prior to the effective date of the requested changes.

Cancellation of Projects

The ABC Project Coordinator has the responsibility to notify the ABC Director or his/her designee of any project which is not being implemented in accordance with applicable State laws or the terms of the contract. At this time the ABC Director or his/her designee may choose to cancel the contract.

PROJECT REPORTS

Purpose

Funded agencies are required to participate in data collection and submit progress reports on a timely basis. The purpose of the progress report is to provide the grantee and the Department of Alcoholic Beverage Control with an evaluation of project progress in achieving the objectives.

Submission

ABC requires all agencies to submit one copy of the progress report to ABC's Grant Project Unit on a bi-monthly basis. A combined final report is due on September 15, 2018. Failure to submit reports on time can delay payment of claims for reimbursement.

Funded agencies are to submit their final reports on forms provided by ABC. The narrative portion should be a thorough statement of project activities and progress during the reporting period. The following items should be discussed in the final report:

1. What was accomplished? Graphs, charts, and diagrams may be included. Include newspaper clippings, press releases issued, etc.

2. Were there any problems encountered that affected project progress? What steps were taken to overcome the problems?

Progress Reports and Evaluation Measures

Agency Reports, to include but not limited to:

Minor Decoy Operation:

1. Quantitative measures: Number of premises visited, number of clerks that requested identification and still sold, number of clerks that did not request identification and sold, number of premises that refused to sell to the minor decoy, and license type/owner/licensee name and address.
2. Qualitative measures: Declarations of satisfaction from fellow officers, merchants, community, unexpected/unintended results.

Shoulder Tap:

1. Quantitative measures: Number of persons contacted, number of persons who furnished, number of persons arrested for other offenses, ratio of approaches versus furnishings, bookings versus citations, number of persons who would charge extra for the alcohol, prior arrest record of furnishers (excluding minor offenses), number of adults under the influence, license type/owner/licensee name and address.
2. Qualitative measures: Declarations of satisfaction from fellow officers, merchants, community, unexpected/unintended results.

IMPACT Inspections:

1. Quantitative measures: Number of on-sale and off-sale premises inspections conducted at, total number of violations, number of premises to be re-inspected. Upon re-inspection, number of on-sale and off-sale premises re-inspected, number not in compliance, number of premises recommended for accusations, number of criminal actions, arrests/citations issued.
2. Qualitative measures: Declarations of satisfaction from fellow officers, merchants, community, unexpected/unintended results.

Final Report

A final report of the agencies accomplishments is required on or before September 15, 2018. One copy of the report is required. Final payment on the grant will not be made until the final report has been submitted.

The final report will be used for the following purposes:

1. To determine what effect the project had toward reducing or solving the identified alcohol-related problem.
2. To determine the contribution of the project to the applicant agency and the State.
3. To evaluate the benefits derived in relation to the cost incurred.

Final Report Format

A creative and resourceful approach is encouraged in preparing the final report which must cover, but is not limited to, the following factors:

1. An evaluation statement concerning the end product and cost benefits; and a listing of recommended and/or adopted policy or procedure changes occurring as a result of the project.
2. Project Personnel - Identify the key personnel who worked on the project, together with their job classification, and a brief description of their contribution.
3. Problems - Describe any operational or cost problems that were encountered in project implementation. If known, state alternative methods that would have avoided the problem and increased the effectiveness of the project.
4. Results - Describe the results of the project in terms of meeting the original objectives as stated in the project agreement. Also, describe the results in terms of how they will be specifically applied for future improvement of the agency's continuing activities relating to alcohol problem prevention and enforcement. Where possible, describe estimated savings resulting from implementing project results.

5. Disclaimer - The final report must include the following: "The opinions, findings, and conclusions expressed in this publication are those of the authors and not necessarily those of the State of California, Business, Consumer Services and Housing Agency, or the Department of Alcoholic Beverage Control."
6. Documentation – Attach any relevant documents developed. Examples are: new or revised forms, diagrams, management reports, photos, coding manuals, instructional manuals, etc.

EXHIBIT 1

BUDGET ESTIMATE

BUDGET CATEGORY AND LINE-ITEM DETAIL	COST
A. Personnel Overtime (October 1, 2017 through August 31, 2018)	(Round all budget amounts to nearest \$100.00)
TOTAL PERSONNEL OVERTIME SALARIES	
B. Personnel Overtime Benefits (actual cost) (October 1, 2017 through August 31, 2018)	
TOTAL PERSONNEL OVERTIME BENEFITS	
TRAVEL/LODGING/PER-DIEM (Maximum \$1,000)	\$1,000
TOTAL BUDGE ESTIMATE (Maximum \$25,000) (October 1, 2017 through August 31, 2018)	

**Training will be held October 12, 2017 in Sacramento
and on October 17, 2017 in Cerritos
Training hours will be approximately 9am – 4pm**

Note: Applicant agency is to specify the position classification titles used in their agency. ROUND ALL BUDGET AMOUNTS TO THE NEAREST \$100.

OTS COLLISION RANKINGS TAKE ON NEW, MORE ACCURATE FORM.

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Rankings By Year: [2013](#) [2012](#) [2011](#) [2010](#) [2009](#) [2008](#)

Select a City or County from one of the dropdown lists and click on the Show City or Show County button.

City:

SHOW CITY

County:

SHOW COUNTY

Print Rankings

Agency	Year	County	Group	Population (Avg)	VMT
Sacramento	2013	SACRAMENTO COUNTY	A	473,816	5,722,030

TYPE OF COLLISION	VICTIMS INJURED	OTS RANKING
Total Fatal and Injury	1,180	7/14
Alcohol Involved	208	4/14
Had Been Drinking Driver	11	8/14
Had Been Drinking Driver 2+	161	2/14
Motorcyclists	10	10/14
Pedestrians	163	6/14
Pedestrians 15	18	9/14
Pedestrians 65+	14	7/14
Bicyclists	193	6/14
Bicyclists 16	26	3/14
Composite	1,180	6/14

TYPE OF COLLISION	FATAL & INJURY COLLISIONS	OTS RANKING
Speed Related	357	8/14
Nighttime (9:00pm - 2:59am)	192	8/14
Hit and Run	169	5/14

TYPE OF ARRESTS	ARRESTS	% RATE	OTS RANKING*
DUI Arrests	1,124	0.40	8/14